

Operational Results - 6 Months - MACS2 UK , 2010 (Fiscal, GBP).

	Dec		Nov		Oct		Sep		Aug		Jul	
Sales	197.852,57	100,01%	352.246,20	100,01%	191.973,13	100,00%	191.973,12	100,00%	191.972,62	100,00%	191.972,45	100,00%
Distribution	35.960,36	18,18%	64.026,90	18,18%	34.886,32	18,17%	34.886,32	18,17%	34.886,34	18,17%	34.886,32	18,17%
Export	161.821,61	81,79%	288.121,06	81,80%	156.988,44	81,78%	156.988,43	81,78%	156.988,57	81,78%	156.988,43	81,78%
Miscellaneous	70,60	0,04%	98,24	0,03%	98,37	0,05%	98,37	0,05%	97,71	0,05%	97,70	0,05%
Variable Cost	-132.634,98	-67,04%	-236.154,69	-67,04%	-128.673,54	-67,03%	-128.673,54	-67,03%	-128.673,63	-67,03%	-128.673,54	-67,03%
Commercial Goods	132.634,98	67,04%	236.154,69	67,04%	128.673,54	67,03%	128.673,54	67,03%	128.673,63	67,03%	128.673,54	67,03%
Brut Contribution	65.217,59		116.091,51		63.299,59		63.299,58		63.298,99		63.298,91	
% Brut Contribution Sales	32,96%		32,96%		32,97%		32,97%		32,97%		32,97%	
Fixed Operational Cost	-18.554,85	-9,38%	-9.073,65	-2,57%	-8.822,32	-4,61%	-9.091,20	-4,74%	-8.836,78	-4,61%	-9.302,72	-4,85%
Building	3.776,02	1,91%	3.727,41	1,06%	3.476,08	1,82%	3.662,89	1,91%	3.490,54	1,82%	3.908,41	2,04%
Production	179,00	0,09%	112,90	0,03%	112,91	0,06%	194,98	0,10%	112,90	0,06%	160,98	0,08%
Depreciation	14.599,83	7,38%	5.233,34	1,48%	5.233,33	2,73%	5.233,33	2,73%	5.233,34	2,73%	5.233,33	2,73%
Net Contribution	46.662,74		107.017,86		54.477,27		54.208,38		54.462,21		53.996,19	
% Net Contribution Sales	23,58%		30,38%		28,38%		28,24%		28,37%		28,13%	
Overhead kosten	27.171,08	13,73%	-38.888,19	-11,03%	-48.172,03	-25,09%	-39.277,17	-20,44%	-41.239,09	-21,46%	-45.184,53	-23,52%
Administration	26.114,06	13,20%	23.990,69	6,81%	30.103,71	15,68%	23.744,89	12,37%	26.568,28	13,84%	27.402,02	14,26%
Commercial	412,34	0,21%	656,94	0,18%	1.215,07	0,64%	207,60	0,10%	237,78	0,12%	3.147,72	1,64%
Salaries	-54.562,75	-27,58%	12.621,62	3,58%	14.782,86	7,69%	13.099,92	6,82%	12.925,60	6,73%	12.132,33	6,32%
Indirect Personnel Charges	865,27	0,44%	1.618,94	0,46%	2.070,39	1,08%	2.224,76	1,15%	1.507,43	0,77%	2.502,46	1,30%
Exploitation Result	73.833,82	37,32%	68.129,67	19,34%	6.305,24	3,28%	14.931,21	7,78%	13.223,12	6,89%	8.811,66	4,59%
Financial/Miscellaneous Result	-3.921,21	-1,98%	-4.169,83	-1,18%	-3.988,00	-2,08%	-3.902,25	-2,04%	-4.062,79	-2,12%	-4.160,50	-2,17%
Financial Result	-3.921,21	-1,98%	-4.169,83	-1,18%	-3.988,00	-2,08%	-3.902,25	-2,04%	-4.062,79	-2,12%	-4.160,50	-2,17%
RESULT(Before Tax)	69.912,61	35,34%	63.959,84	18,16%	2.317,24	1,21%	11.028,96	5,75%	9.160,33	4,77%	4.651,16	2,42%
Total Fixed Costs / Overhead / Financial Cost	-4.695,02		52.131,67		60.982,35		52.270,62		54.138,66		58.647,75	
% Brut Contribution Sales	32,96%		32,96%		32,97%		32,97%		32,97%		32,97%	
BREAK EVEN POINT MACS2_UK	-14.244,60		158.166,47		184.963,15		158.539,95		164.205,82		177.882,17	
Depreciation & Amortisation	14.599,83	7,38%	5.233,34	1,48%	5.233,33	2,73%	5.233,33	2,73%	5.233,34	2,73%	5.233,33	2,73%
OPERATIONAL CASHFLOW	84.512,44	42,71%	69.193,18	19,64%	7.550,57	3,93%	16.262,29	8,47%	14.393,67	7,50%	9.884,49	5,15%