

Operational Results - MACS3_US , Budget 2010 (USD)

	2010		2009		2008	
Verkopen	4.143.092,00	100,00%	4.127.572,00	100,00%	4.163.258,00	99,99%
Distributie	2.122.398,00	51,23%	2.108.296,00	51,08%	2.133.347,00	51,24%
Export	1.697.919,00	40,98%	1.686.637,00	40,86%	1.706.677,00	40,99%
IC Verkopen	321.575,00	7,76%	319.439,00	7,74%	323.234,00	7,76%
Diversen	1.200,00	0,03%	13.200,00	0,32%	0,00	0,00%
Variabele Kosten	2.838.344,00	68,51%	3.015.349,00	73,06%	2.985.019,00	71,71%
Grondstoffen	1.132.592,00	27,34%	1.125.066,00	27,26%	1.138.435,00	27,35%
Verpakking	110.174,00	2,66%	109.442,00	2,65%	110.743,00	2,66%
Commerciële goederen	1.502.778,00	36,27%	1.492.793,00	36,17%	1.510.530,00	36,28%
Loonkosten	92.800,00	2,24%	288.048,00	6,98%	225.311,00	5,42%
Brut Contribution	1.304.748,00		1.112.223,00		1.178.239,00	
% Brut Contribution Sales	31,49%		26,95%		28,30%	
Vaste Operationele Kosten	90.484,00	2,18%	99.119,00	2,40%	118.390,00	2,85%
Gebouwen	81.884,00	1,98%	90.374,00	2,19%	96.710,00	2,33%
Operationeel	5.900,00	0,13%	5.445,00	0,13%	5.445,00	0,13%
Afschrijvingen	2.700,00	0,07%	3.300,00	0,08%	16.235,00	0,39%
Net Contribution	1.214.264,00		1.013.104,00		1.059.849,00	
% Net Contribution Sales	29,31%		24,54%		25,46%	
Overhead kosten	266.700,00	6,43%	266.402,00	6,46%	259.967,00	6,25%
Administratie	65.900,00	1,59%	61.380,00	1,49%	64.977,00	1,56%
Commercieel	8.300,00	0,20%	13.200,00	0,32%	15.840,00	0,38%
Indirecte Personeelskosten	34.100,00	0,82%	33.422,00	0,81%	33.422,00	0,81%
Bestuurders	158.400,00	3,82%	158.400,00	3,84%	145.728,00	3,50%
Exploitation Result	947.564,00	22,87%	746.702,00	18,09%	799.882,00	19,21%
Financieel Resultaat / Subsidies	300,00	0,00%	5.940,00	0,15%	1.320,00	0,04%
Financieel Resultaat	300,00	0,00%	5.940,00	0,15%	1.320,00	0,04%
RESULT(Before Tax)	947.864,00	22,88%	752.642,00	18,23%	801.202,00	19,24%
Total Fixed Costs / Overhead / Financial Cost	356.884,00		359.581,00		377.037,00	
% Brut Contribution Sales	31,49%		26,95%		28,30%	
BREAK EVEN POINT MACS3_US	1.133.324,87		1.334.252,32		1.332.286,22	
Depreciation & Amortisation	2.700,00	0,07%	3.300,00	0,08%	16.235,00	0,39%
OPERATIONAL CASHFLOW	950.564,00	22,94%	755.942,00	18,31%	817.437,00	19,63%